From Work to Life: 393 Members Do It Right!
**HOLIDAY CALENDAR**

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
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<tr>
<td>July 2018</td>
<td>Construction Holiday</td>
<td>@ 2X</td>
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<tr>
<td>August 2018</td>
<td>Plumbing Service &amp; Repair</td>
<td>@ 1.5X</td>
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<tr>
<td>September 2018</td>
<td>HVAC/R Service Holiday</td>
<td>@ 1.5X</td>
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<tr>
<td>October 2018</td>
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**Register to Vote**
It’s essential that 393 member voices are heard in our democracy! Register online at www.registertovote.ca.gov or pick up a registration form at the union hall.

**Visit www.ualocal393.org and join our email list**
To stay informed about news affecting 393 members and hear about all our events, register to receive 393’s emails at www.ualocal393.org.

**Join the 393 Facebook & Twitter Community**
Be a part of our online community of members and check out what’s going on in the 393 world. Follow us on www.facebook.com/ualocal393 and www.twitter.com/UAlocal393.
Dear 393 Brothers & Sisters,

I can talk to you about the importance of our “Campaign for a Secure Future,” but the proof is in the pudding. **Our campaign is translating to more union work for our members.**

**We have secured almost 2 million hours** of work in Santa Clara County, including two high rise towers in San Jose and almost 2,000 residential units in Los Gatos, Sunnyvale, and Santa Clara.

**More than a paycheck, this work paves the way for more family-sustaining careers.** It creates a higher standard of living for the whole county, and decreases the gap between haves and have nots. Good union jobs allow working folks to spend time with our children and participate in the community. And that's good for everyone.

In the next five years, we will likely continue to see more corporate development as well as an increasing number of high-density housing projects. **We'll continue to use our political power to advocate for projects getting built union.**

But the work doesn't stop there. Once we secure agreements, we monitor projects to ensure that rules are enforced and we make sure accurate wages and safety on the job are in compliance.

Additionally, we partner with other unions, like our brothers and sisters at UNITE-HERE Local 19, who represent hotel and cafeteria workers. We do so because we want to make sure that development projects are not only built union, but that folks who work there long term have the right to organize and have union representation.

**Through solidarity we build a powerful labor movement** – together with other unions, community groups, and organizations that support disadvantaged youth and veterans.

In the coming months, **I encourage members like you to get more involved with our Campaign for a Secure Future.** Let's grow our political and community engagement programs, invest in member leadership development, and expand strategic organizing. Together, we can win public policies that expand our market share to support working families.

In Solidarity,

Steve Flores
UA Local 393 Business Manager
UA Local 393 members were out in the community, precinct walking and phone banking for the primary election. The vast majority of Local 393-endorsed candidates won. Here's the stats:

- 96% win rate for UA 393 endorsed candidates and measures in the June 2018 primary (44/46).
- Over 100 hours of Get Out The Vote activities completed by UA Local 393 members.
- Key victories for labor candidates who will advance to the November 6th General Election:
  - San Jose City Council District 7: Maya Esparza
  - California Governor: Gavin Newsom
  - Superintendent of Public Instruction: Tony Thurmond
  - California Board of Equalization District 2: Malia Cohen
  - California State Controller: Betty Yee
  - Santa Clara Board of Supervisors District 4: Don Rocha

RYAN JONES (left) was a 393 superstar volunteer. He made over 500 phone calls and door knocks this election season.
When 393 members travel to Southern California for the Statewide UA Apprentice Contest, it has the buzz of the “Pipe Olympics.” For Nick Cruz, who won the HVAC/R competition, it was like the multi-event decathlon.

“You get a little bit of everything,” said Nick. “You are a little nervous because you don’t know what you’re going to be doing. There’s so many fields you have to know so they can throw curveballs.”

The HVAC/R competitors – who all placed 1st in their local unions – completed seven events: chiller components, electrical troubleshooting, air and water readings, VFD troubleshooting, start test and balance exam, a written exam, and a piping project.

“It’s harder than a regular day’s work because the quality has to be top notch and fast,” said Nick. “You are putting your brain and body to work. It feels like the roughest sport out there, and you are pushed to the limit.”

Nick was born and raised in San Jose. Growing up, he thought he might be an electrician, and it got him looking into the trades. “With HVAC/R you do electrical, plumbing, piping and are the jack of all trades,” said Nick. “When I found out that Local 393 was testing for apprentices, I thought I better come down.”

“Once I passed the test, I knew this was where I was going,” he said. “It’s turned out to be everything I hoped for and then more. And when I put my mind to something, I go all in. If you think you’re good, you better prove it.”

That’s why Nick pushed himself to compete, win and move on to regionals where he placed third. Coming home, he said he was happy to relax and get back to work.

“Fixing things is what I like to do, so I don’t mind going to work,” said Nick. “It’s like when I get up, I think about what am I going to do next. Every day I strive to learn something new and better than the day before.”

Congratulations to Nick and also to Chris Jones who placed 2nd in the plumbing competition!
UA LOCAL 393 PICNIC
They are often behind the scenes, but they make 393 tick! They are the support staff who manage the administrative duties of our union. From greeting the members at the front counter, to keeping the books, to supporting the business agents, they provide amazing service, and we wouldn’t have a union without them!

Elaine Sakazaki
Administrative Assistant, 17 years with 393

“I’ve worked several positions within the union, and right now I manage the front counter. I think the amount of work that goes through this office on a daily basis is amazing. We handle issues for the members, the agents, and anyone who walks through the door. I like to do whatever I can to make the members’ lives easier – that’s what we’re here for. We help make the union shine. I grew up in a union family, and I like that unions are family oriented. Members are your brothers and sisters, and it’s nice having that camaraderie. Outside of work, I live with my 88-year old dad and walk my yellow lab Maggie every night – she’s definitely a big ole blonde!”

Minnie Garza
Secretary-Assistant Bookkeeper, 15 years with 393

“I’ve been working for unions since 1974. I’m 100% union, and the union life is all I know. The largest portion of my job is processing membership. Working with the members is my favorite part. It means a lot when they call and ask for me, and I can help them quickly. I’ve known many of them since they were young, and now they are gray and retired. We’ve watched each other grow up. They ask me when I’m retiring, and I tell them not anytime soon. I really enjoy my work. I’ve got a son, a grandson in college, and 12-year-old granddaughter who live with us. My granddaughter keeps me active with biking, hiking, and rollerskating. It’s like being a mom all over again.”
Yvonne Willis
Executive Administrator, 11 years with 393
“I support Steve Flores, the business agents, and the other staff. Sometimes it’s challenging to balance the needs of so many in a growing organization – and we’ve grown a lot over the years! I do all the scheduling with political leaders, developers, and contractors. But the most rewarding part of my job is actually administering the members’ death benefits and being there for families during their time of loss. It means so much to provide compassion and make sure they receive financial support from UA 393 and the International. It can help a lot. In my free time I like to walk or jog on the beach with my husband, and fashion is one of my hobbies. They know my name at TJ Maxx!”

Sarah Bond
Bookkeeper, 1.5 years with 393
“Numbers are my thing, and I love what I do. There is a right way; there’s a solution; and you can’t dispute it. The most challenging part of my job is that every contractor using a different payroll service, and when members have a paycheck dispute, it always takes some analysis. I want to ensure members are being paid right. The best part about working here is how much the guys respect the staff and show their appreciation. This is the kind of place where the members hold the door open for you which says a lot. In my free time, I like to take my four kids to sporting events. NASCAR is my favorite, and though I don’t get to see it as much with young children, it’s in my blood.”

April Villacorta
Office Administrator, 1.5 years with 393
“There’s two main areas I’m responsible for at the union. The first is dealing with apprentice upgrades. The Training Center lets me know who has enough hours, and I move them to the next period and ensure they get their raises in a timely manner. The second is processing all the timesheets for public works projects and making sure our members get their hours in and get paid. I love taking care of the members. We go above and beyond to make sure they have whatever they need. I live with my boyfriend less than a mile away from the hall, but my favorite thing to do is travel far away. My next dream vacation is the Amalfi Coast in Italy. I’ve got to get on that!”

Support staff are members of OPEIU Local 29 and appear in order of seniority with UA 393
If you want to see a grown man get emotional, talk about his union pin collection. Beyond just the fun of trading with hundreds of UA members around the globe, the pins represent union brother and sisterhood. Trading pins opens the door to a lifetime of friendships with other members.

At Local 393’s union hall, you can’t help but notice the 12’x7’ U.S. map with hundreds of pins. They range from 393’s pins throughout history starting in the 1950’s, to pins from other locals from coast to coast. The map was populated by a group of 393 members who donated their collections: Brian Murphy, Paul Oller, Conrad Pierce, Eric Wariner, Wayd LaPearle, and Matt Hajny, with contributions of roughly 50 other men and women.

“Some UA locals make fancy pins, some are plain, but they are all original,” said Conrad Pierce, 393 Assistant Business Manager. “When you travel to another place, you’re like a fish out of water, but if you bring pins, it’s a conversation starter with the workers there, leading to friendship, trust, and eventually work.”

For Brian, Paul, Conrad, Eric, and Matt, the pins have allowed them to develop ongoing friendships with hundreds of UA members across the country. “I talk to 70-80 guys on a regular basis, and it feels like we’ve got each other’s backs,” said Brian. “It’s not just about a pin. You get to know people, their lives, and the problems they are facing.”
One time Brian was on a family road trip to Yellowstone, and his camper broke down. He reached out to one of his UA pin trade buddies. Though they had never met in person, his friend came out right away and fixed his camper.

Conrad and Matt share a story of a particularly special pin. Matt had collected all of 393’s pins over history and was just missing the #2 pin from the 1950’s. Conrad had been saving that one pin to wear on his lapel when he retired. “I could see it in his eyes how much it would mean to Matt to have that pin, so I gave it to him,” said Conrad. According to Matt, “It was an amazing gesture of brotherhood, friendship, and selflessness. A friendship was born right then and there.”

Paul Oller – aka PDO – teaches union heritage to apprentices and gives them their first pin. “I encourage apprentices to become a part of something much bigger,” said PDO. “They might not understand the meaning of the pins at first, but someday I hope they get tuned in with the brotherhood and get more involved in the union.”

The bonds formed in the pin trade are a gateway to greater union power, and that power creates more work for our members.

“To trade pins, come early to 393’s membership meetings on the 2nd Wednesday of the month. Or go to www.facebook.com/groups/UAsstickers/

“The pin is just a starting point for solidarity,” said Eric Wariner, “It’s getting to know people. The stronger and more united we are across the country, the stronger we are in unionizing all of our work. Solidarity is power.”

Left: Brian Murphy donated his pin collection to our training center. Right: Brian with the original Local 393 #1 pin from the 1950’s.
Plumbers, Pipefitters, and HVAC–R Service Technicians building it right the first time for over 110 years.

INSIDE: PICNIC PICS!